

# Role title: Sustainable Finance Arranger

## Description

Name of the Project: United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF)

Name of the Client: Department for International Development (DFID)

Sector Lead: Infrastructure Finance Lead

Reports to: Infrastructure Finance Lead

Location: Abuja, Nigeria with the possibility of some travel within Nigeria

Africa PPP Advisory Services is working with Tetra Tech International Development, to deliver the DFID-funded United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF), a £72.8m technical assistance facility which aims to improve the lives of some of Nigeria's poorest people by improving the way infrastructure is designed and delivered in the country.

The UKNIAF programme is active across the Federal road network, power and infrastructure finance sectors. Working with the Federal Government of Nigeria, selected state governments and the wider international community, it aims to catalyse a transformational change in livelihoods across Nigeria by unblocking obstacles to growth.

UKNIAF's Infrastructure Finance Component is committed to developing a \$3 billion pipeline of bankable private sector financed projects, at least \$1 billion of which will be at or close to financial close by 2023.

The Task Order (Task Order IF0006) seeks to enable the use of an enhanced Decision Support Tool (DST) in the selection of projects in the annual budgeting cycle. This will include stakeholder engagement, technical assistance and institutional capacity development required to entrench the DST in policy as part of the Medium-Term Sector Strategy, which informs the development of the annual capital budget. This will result in enhanced institutional capacity of the Federal Ministry of Finance Budget & National Planning's (FMFBNP) to plan capital programs, improve the efficiency and effectiveness of government spend on infrastructure, and attract private financing for inclusive, climate resilient and pro-poor infrastructure projects.

Specifically, the TO team will:

- Develop and mainstream Infrastructure Finance Strategy
- Support to the FMBNP in the development of the MTNDP 2021 -2025 and MTNDP 2026 - 2030 to capture FGN post Covid19 socio economic priorities in the successor plan as well as the NDCs and the SDGs
- Develop the DST and Support the BOF to improve the process for screening capital projects for the annual budget
- Build consensus around the implementation of policy imperatives and process enhancements

## Responsibilities

This is a fixed term role, as part of the overall UKNIAF Infrastructure Finance Component team.

Specifically, you will:

- Review the MTNDP as the basis for outlining the medium-term capital investment programme and Infrastructure Finance strategy that outlines potential financing options for the priority infrastructure
- Establish policy imperatives to promote and facilitate private sector financing, including key process reforms
- Develop and implement the key Process Workflow and Governance framework for UKNIAF support for the development of the MTNDP 2021-2025
- Support to BNP-Macro to finalise the National Development Plan ensuring key priority areas are well articulated
- Development and implementation of the DST (including support to UKNIAF focus MDAs)
- Ensure CC indicators captured in the tool provide sector specific guidance on a range of development indicators
- Provide inputs relating to PPP aspects of the project

### Key Performance Indicators (KPI's)

- Inception Report and High-level Delivery Plan
- Interim Report and Monthly Progress Updates
- Quality and timely submission of TO deliverables
- Commitment to UKNIAF Values

### Person specification

The ideal profile will include the following:

- Minimum of Master's degree, or equivalent, in Business Administration, Finance, or related fields; or University degree in Business Administration, Finance, Engineering or related fields combined with a specialized experience in similar organization/s, may be considered in lieu of a Master's degree
- Minimum of 7-10 years of relevant professional work experience (at least 7 years at senior level) in the field of infrastructure finance and/or corporate/project finance gained at a commercial/investment bank and/or an international financial institution.
- Experience in structuring comprehensive solutions across financial products using debt, guarantees, private equity and funds and/or capital market instruments
- Experience in establishing and maintaining productive relationships with banks and other financial institutions, fund managers, institutional investors, and other sponsors and financiers.
- Experience in establishing and nurturing strong working relationships with the Federal Ministry of Finance, Debt Management Office and Government of Nigeria infrastructure-focused MDAs and other relevant public sector institutions.
- Knowledge on FCDO rules and procedures for programme management is preferred.
- Strong leadership, interpersonal and organizational abilities, as well as excellent written and oral communication skills
- International experience working in development in several countries, an advantage
- Sound knowledge of the infrastructure PPP space in Nigeria (including the legal, policy, and institutional frameworks)
- Strong analytical, conceptual, and writing skills

- Demonstrated ability to work constructively with diverse, inter-cultural, and high impact teams in different locations.

**Special requirements**

The position is based in Abuja. But as a result of COVID19 restrictions, most UKNIAF roles are being delivered remotely. Some out of hours work might be required.

